24th Annual IABS Conference: Social Innovations That Create a Better World

June 20-23, 2013 Portland, Oregon, U.S.A.

Overview of Schedule

Thursday, June 20		
8:00 a.m Noon	IABS Board Meeting	Columbia Room
2:00 p.m. – 8:00 p.m.	IABS Registration	Ballroom Foyer
6:00 p.m. – 9:00 p.m.	Welcome Reception	Mt. Hood Room
Friday, June 21		
7:00 a.m. – 5:00 p.m.	IABS Registration	Ballroom Foyer
7:00 – 8:30 a.m.	B&S Board Meeting	Eugene Room
7:00 – 8:30 a.m.	Breakfast	Salon E
8:30 – 10:00 a.m.	Concurrent Sessions	
10:00 – 10:30 a.m.	Morning Break	Ballroom Foyer
10:30 – 12:00 noon	Concurrent Sessions	
12:00 noon – 1:30 p.m.	Luncheon	Salon E
·	Guest Speaker: Skye Burn	
	"Creating a World that Works: Restoring Trust in	
	Government, Business, and Social Process"	
1:30 – 3:00 p.m.	Concurrent Sessions	
3:00 – 3:30 p.m.	Afternoon Break	Ballroom Foyer
3:30 – 5:00 p.m.	Concurrent Sessions	
5:00 – 6:00 p.m.	IABS Business Meeting	Salon E
	Everyone welcome; please attend	
6:00 – 6:45 p.m.	IABS Fellows Meeting	Eugene Room
6:45 – 9:30 p.m.	Ph.D. Students Dinner	McCormick's Restaurant
•	(with IABS Board & Fellows)	
Saturday, June 22		
7:00 – 8:30 a.m.	Breakfast	Salon E
8:00 a.m noon	IABS Registration	Ballroom Foyer
8:30 – 10:00 a.m.	Concurrent Sessions	Damoonin oyoi
10:00 – 10:30 a.m.	Morning Break	Ballroom Foyer
10:30 - noon	Concurrent Sessions	Bailleonn r byer
Afternoon	Free Time	
6:00 – 7:00 p.m.	Outdoor Reception (under tents)	Oregon Museum of
	Bus transportation from Marriott to OMSI	Science & Industry
		(OMSI)
7:00 – 10 p.m.	IABS Banquet	OMSI Turbine Room
	Bus transportation back to Marriott	
		•
Sunday, June 23		
7:00 – 8:30 a.m.	Breakfast	Salon E
8:30 – 10:00 a.m.	Concurrent Sessions	
10:00 – 10:30 a.m.	Morning Break	Ballroom Foyer
10:30 – 12 Noon	Concurrent Sessions	
12 Noon	Conference Adjourns	



Thank you to the Western Illinois University College of Business and Technology, and the Department of Management and Marketing for support of this conference.



Welcome to IABS in Portland!

I'm Melissa Baucus, IABS 2013 Conference Chair (on the left) and I'm joined by Kim Rodela, IABS Business Manager (photo on right). We're delighted you've come to Portland. We hope you enjoy the conference, attend lots of sessions, engage in interesting and insightful discussions and still find time to enjoy the city. If you need anything while you're here, please don't hesitate to ask us!

Papers and discussion ideas were grouped together in order to have clearer themes; the sessions typically fall into one of 6 "tracks":

Salon A = Social Innovations That Create a Better World Salon B = Sustainability Salon C = Business-Government-Politics and Corporate Governance Salon D = Business Ethics Research & Teaching Portland Room = Stakeholder Work Eugene Room = Corporate Social Responsibility (CSR) & Corporate Social Performance (CSP)

Salon E = meals & IABS business meeting from 5:00-6:00 p.m. on Friday Mt. Hood Room = opening reception

Information about IABS Proceedings is on the last page of this program. Make it a point to send your paper!

Job Opportunity

The San Jose State University College of Business anticipates hiring next year for a tenuretrack position in business ethics, with a secondary specialization in a related field, such as business, government, and society; social entrepreneurship; or sustainability (pending administrative approval). For more information or to discuss this opportunity, please contact Anne Lawrence, who will be attending the conference. Email to anne.lawrence@sjsu.edu or voice/text message to 510-387-3693.

Conference Program

Friday, June 21

Time	Event	Location	Chair	Authors	Title
7:00 – 8:30 am.	B&S Board Meeting	Eugene Room	Duane Windsor		
7:00 – 8:30 a.m.	Breakfast	Salon E			
8:30 – 10:0 Concurrent		Salon A Social Enterprise	Andrew Crane	David Cohen, Chris Meyer & Sudhir Nair	Private politics, public good: The role of social entrepreneurship in the funding of stem cell research during the federal embargo
		as an Innovation		Hans Rawhouser & Michael Cummings	The diffusion of new corporate forms for a better world
				Paul Caufield	Sustaining mutual advantage: A resource based view of social enterprise (virtual presentation)
		Salon B Sustainability Workshop	Aimee Ellis	Workshop Organizers: Aimee Ellis & Katherine Oertel	Challenging consumer behavior: Reducing the use of bottled water at the IABS conference
		Salon C Financial & Social	Ben Neville	Michael Hadani & Nicolas Dahan	Maximizing returns or "minimizing bad surprises"? A fresh look at the benefits of corporate political activity
		Decision Making		Karen Paul	Business cycle effects on socially responsible investment portfolio performance
				Tanusree Jain	Impact of financial crisis on corporate social disclosures: A comparative analysis of US, German & Indian companies
		Salon D Expert publishing advice	Kathleen Rehbein	Workshop Organizers: Kathleen Rehbein, Duane Windsor, Tom Jones & Jim Weber	IABS manuscript development workshop
	Portland Room	Shawn	Prakash Sethi & Donald Schepers	Developing a framework for critiquing multistakeholder codes of conduct	
		Challenging Stakeholder Models	Berman	Jae Hwan Lee & Ron Mitchell	"Stakeholder Work" and Stakeholder Research
				Mohammad Ali	How firms recognize stakeholders and interact with them: A multiple case study approach
		Eugene Room International challenges to CSR	ternational Husted ballenges to CSR	Giulio Nardella, Stephen Brammer & Stephen Pavelin	Unpacking the reputational risks of operating in countries of concern: An attribution theoretic analysis
				Shalini Jain	When the rubber hits the road: Outcomes of socially responsible behavior in India's top 100 corporations
				Luis Escobar	Stakeholder engagement, competitive advantage, and the multinational corporation
10:00 – 10:30 a.m.	Morning Break	Ballroom Foyer			
10:30 – 12:		Salon A	Anne	Robin Byerly	The emerging business model of the 21st century: A social and economic metamorphosis
Concurrent	Sessions	Innovative thinking about business	Barraquier	Elizabeth Kurucz, Barry Colbert & Jessica Nicholson	Wicked problems, multi-sectoral collaboration & social learning
		models		Mary Pang & Ryan Man	Cultivating globally and socially engaged graduates
		Salon B	Steve	Bryan Husted & Jose Salazar	Internalizing the social costs of firm contributions to income inequality
		Dealing with	Pavelin	Robbin Derry & Michael Elmes	Hunger & Hegemony: The creation, maintenance and costs of the discourse
		societal challenges		Linda Sama & R. Mitch Casselman	The dark side of fair trade in BOP markets: Critical perspectives and a case study
		Salon C The nexus of	lon C Josetta	Frederik Dahlmann & Stephen Brammer	Corporate governance vs. Corporate environmental governance: Complementary or separate drivers of environmental performance?
		corporate governance &		Barbara Bartkus, Sara Morris & Trexler Proffitt	The relationship between board CSR committees and shareholder proposals

		CSR		Duane Windsor	Authenticity, Greenwashing, & Institutionalization of CSR Best Practices
		Salon D	Jim Weber	Tara Ceranic	Time for a tune up: New pedagogies for a new generation of students
		New views on teaching B&S		Deborah Kidder & John Ogilvie	Social innovations in the classroom: Reconceptualizing the teaching of negotiation skills to business students
				John Tichenor	The Stetson social justice index: Helping students understand corporate social responsibility
		Portland Room	Jeanne	Michael Hadani, Jonathan Doh &	An examination of corporate and regulatory responses to socially-oriented investor activism
		Corporate reporting &	Logsdon	Marguerite Schneider Colin Higgins & Wendy Stubbs	Integrated reporting: insights about the institutionalisation of a new reporting phenomenon
		response			
		challenges		Bruce Paton & Caterina Tantalo	What if?: Battling information asymmetries to accelerate adoption of CSR business practices
		Eugene Room	Anne	Ann Buchholtz & Jill Brown	A typology of stakeholder management
		Evaluating corporate social	Lawrence	Nikolay Dentchev	Toward innovation management perspective of CSP
		performance		Timothy Clark & David Allen	Valuation ratios within industry groups: Clarifying evidence linking sustainability-leadership strategies to shareholder-value maximization
12:00 noon – 1:30 p.m.	Luncheon	Salon E		Guest Speaker: Skye Burn	"Creating a World that Works: Restoring Trust in Government, Business, and Social Process"
1:30 - 3:00		Salon A	Elizabeth	Linda Rodriguez & Patsy Lewellyn	Shared value creation through community health initiatives: A social innovation
Concurrent	Sessions	Social innovations	s Kurucz	Paul Caufield	Inter-organizational contagion of corporate community investments (virtual presentation)
		that improve communities		Caterina Tantalo & Bruce Paton	Value innovation through value co-creation: The stewardship model in an Italian SME
		Salon B	Sashi	Mark Starik & Amy Townsend	Connecting and advancing the social innovations of business sustainability models
		Rethinking sustainability models	Sekhar	Karen Maas & Oxana Krasyuk	The effect of corporate social performance incentives: Do sustainability targets in executive remuneration contribute to sustainable development?
				Larry Lad & Jonathan Allinson	Recycling: An interdisciplinary analysis
		Salon C Dealing with shareholders & boundaries	Sara Morris	Maria Goranova & Lori Ryan	Investor activism, good or bad? An examination of shareholder interests, temporal orientation, and alignment
				Johanne Grosvold, Stefan Hoeimose & Kathleen Rehbein	Shareholder resolutions & corporate board interlocks: An empirical test of network effects
				Garima Sharma	Surviving and thriving of corporate social initiatives through practice and boundary work (virtual presentation)
		Salon D Ask the teaching experts!	Jim Weber	Workshop Organizers: Jim Weber & Robbin Derry	Open Mike: A Forum for Ideas, Concerns, Questions about Teaching
		Portland Room Doing a better job of "walking the talk"	r job	An Hutjens, Mitchell Van Balen & Elvira Haezendonck	CSR managers' role in CSR implementation
				M.C. Ingerson, Brad Agle & Katie Liljenquist,	Negotiating ethically: Resilience, moral identity & power in negotiations
				Paul Caufield	Putting SMS to the test: Can m-learning develop more effective awareness of stakeholder perspectives? (virtual presentation)
		Eugene Room CSR & labor	Shawn Berman	Jessalynn Strauss	CSR & workers' rights: A historical & contextual look at labor relations in the Las Vegas casino industry (virtual presentation)
		issues		Josetta McLaughlin & Gerald McLaughlin	Company towns, righteousness, and the failure of CSR
				Lutz Preuss, Michael Gold & Chris Rees	Labor unions and CSR: Initial results from a cross-European research project
3:00 – 3:30 p.m.	Afternoon Break	Ballroom Foyer			
3:30 – 5:00 Concurrent		Salon A (will move into Salon E if need extra space): Innovative Symposium	Robbin Derry (discussant)	Symposium Organizers: Donna Wood & Jeff Lenn	A Social Innovation to Create a Better World: The Birth & Adolescence of IABS

		Salon B Case writing assistance	Timothy Edlund	Timothy Edlund	Case Critique Colloquium
		Salon D Where we are with	Lutz Preuss	Franky De Cooman & Nikolay Dentchev	Touchability as catalyst for CSR
		CSR		Caddie Putnam Rankin & Harry Van Buren	The professionalization continuum: The expanding CSR function
				Kendy Hess	Corporate social vs. corporate moral responsibilityFriedman was right
		Eugene Room	Robin Byerly	Craig Dunn & Nabil El Azhari	A redefinition of social entrepreneurship: Deliberate disruptive design
		Social contributions of business		Mitchell van Balen, Michael Dooms & Elvira Haezendonk	Complex spatial projects as corporate social actions
5:00 – 6:00 p.m.	IABS Business Meeting	Salon E	Stephen Brammer, IABS President	Everyone welcome! Please attend.	
6:00 – 6:45 p.m.	IABS Fellows Meeting	Eugene Room			
6:45 – 9:30 p.m.	Ph.D. Students Dinner (with IABS Board & Fellows)	McCormick's Restaurant		All Ph.D. students, IABS Fellows and IABS Board Members invited to attend	

Saturday, June 22

Time	Event	Location	Chair	Authors	Title
7:00 -	Breakfast	Salon E			
8:30 a.m.					
8:00 a.m.	IABS	Ballroom			
- noon	Registration	Foyer			
8:30 – 10:0 Concurrent	00 a.m. t Sessions	Salon A B&S	Jerry Calton	Matthew Murphy, Daniel Arenas & Joan Batista-Foguet	Value creation in cross-sector collaborations: The roles of experience & alignment
		Collaborations		Barry Colbert, Elizabeth Kurucz & Kevin McDermott	Motivating multi-sector collaboration
				Michael MacLeod	Investor-driven governance networks: The next wave in transforming business-society relations?
		Salon B Initiatives to improve sustainability Salon C Government regulations & their impact	nitiatives to nprove	Frederik Dahlmann & Stephen Brammer	Reducing carbon emissions worldwide: MNCs and global environmental performance
				Sashi Sekhar	Employee environmental values, green organizational initiatives, and P-O fit: Influence on employee attitudes toward initiatives, organizational commitment & turnover
				Frances Bowen & Stephen Brammer	Corporate water strategies influences on symbolic and substantive actions
			Government regulations &	Jeanne Logsdon & Mercy Berman DeMenno	EPA's retrospective regulation review under EO 13563: Interest group access and influence and agency responsiveness
				John Holcomb	Corporate electoral activities and the 2012 elections: Responses to the Citizens United decision and other recent case law
				Michael Cummings, Paul Vaaler & Alan	The influence of diaspora engagement policies on the investment impact of migrant

				Gamlen	remittances
		Salon D Workshop to enhance teaching to	Laquita Blockson	Workshop Organizers: Laquita Blockson, Judith White, John Dienhart & Geoff Archer	Teaching B&S/Business ethics courses for adult learners
		adult students			
		Portland Room	Phil Cochran	Stephen Pavelin & Lynda Porter	Locally-democratized corporate philanthropy and the responsiveness of giving to local needs
		The ebb & flow of corporate philanthropy		Sara Morris & Barbara Bartkus	Corporate philanthropy & CSR in normal times and times of crisis
		Eugene Room Perceptions of	Franky De Cooman	Andrew Crane, Guido Palazzo, Laura Spence & Dirk Matten	Contesting the value of the shared value concept
		corporate		Caddie Putnam Rankin	How meanings rise to power or fall from grace: CSR in business discourse
10.00		actions		Henry Petersen & Fred Lemke	Supply chain risks: How supplier behavior impacts corporate reputation and what to do about it
10:00 - 10:30 a.m.	Morning Break	Ballroom Foyer			
10:30 -		Salon A	Michael	Kathie Court	Mapping the economic contribution of women entrepreneurs (virtual presentation)
Concur	rent Sessions	Challenging the status quo of	Cummings	Ron Mitchell, Rob Mitchell, Alejandra Marin & Justin Miller	Defining institutional entrepreneurship: A socially constructed approach
		business		Jerry Calton	Exercising moral imagination to envision and construct a de-centered network path to a better world
		Salon B Workshop on "local" sustainability	Sara Jane McCaffrey	Workshop Organizers: Nancy Kurland, Sara Jane McCaffrey, Sarah McGahran & Trexler Proffitt	Local food and local food systems
		Salon C Workshop on political approaches to CSR	Kathleen Rehbein	Workshop Organizer: Kathleen Rehbein	Exploring the Boundaries of Political CSR
		Salon D Innovative session on re- engaging faculty	Ellen West	Workshop Organizer: Ellen West	Re-energizing faculty using an appreciative approach: An innovative session proposal
		Portland Room Workshop on teaching social innovation	Aimee Ellis	Workshop Organizers: Aimee Ellis, Duke Duncan & Scott Erickson	Town-gown partnerships: Experiential exercises for education in social innovation
		Eugene Room	Mary Pang	Ryan Burg	Big business & big society: Debt, scale, and the scope of governance
		Panoramic		Lutz Preuss	Tracing the global spread of CSR
		views of B&S relationships		Mitchell van Balen, Elvira Haezendonk & Michael Dooms	An alignment framework for corporate social actions
Afterno					
6:00 – 7:00 p.ı	Outdoor n. Reception (under tents) Bus transportation from Marriott to OMSI &	Oregon Museum of Science & Industry (OMSI)		All IABS conference participants invited to attend (included in conference registration)	

	back			
7:00 – 10	IABS	OMSI Turbine	All IABS conference participants invited to	
p.m.	Banquet	Room	attend (included in conference registration)	

Sunday, June 23

Time	Event	Location	Chair	Authors	Title
7:00 – 8:30 a.m.	Breakfast	Salon E			
8:30 – 10:		Salon A	Bruce Paton	Marc Epstein & Kristi Yuthas	Scaling social innovationsLessons from Microfinance
Concurrer	nt Sessions	sions Social ventures & their impacts		Christine Husmann	Business opportunities vs socialist heritage: The role that business can play in reducing poverty in rural Ethiopia
				Barrie Litzky, Lynne Andersson & Lisa Calvano	Considering the impact of social venture networks (virtual presentation)
		Salon B Consumption	Ryan Burg	Benjamin Neville, Helen Neville & Michal Carrington	"I'll need to check with my partner": Understanding ethical consumption from a couples theory perspective
		behaviour choices		Judith Schrempf-Stirling	The responsibility of fast-food companies for obesity: A capability deprivation approach
				Rosa Chun	Counterfeit luxury brand consumption: Morality vs. pleasure
		Salon C Fostering corp. governance research	Lori Ryan	Workshop Organizers: Lori Ryan & Cynthia Clark	Corporate Governance Workshop IX, Part I
		Portland Room	Heather	Pamala Dillon	Virtuous CSR: Blending positive organizational scholarship and social responsibility
		The impact of positive scholarship		Shawn Berman, Harry Van Buren & Michael Johnson-Cramer	Better firm or better world? Toward a communitarian approach to stakeholder theory
				Timothy Edlund, Richard Franke & Carmen Moore	Journal rating for business and society scholars
		Eugene Room Encouraging teaching innovation	Anne Barraquier	Organizers: Anne Barraquier, Robbin Derry, John Holcomb, Mike Klassen, and Jeanne Logsdon	Social innovation in the classroom
10:00 – 10:30 a.m.	Morning Break	Ballroom Foyer			
10:30 – 12 Concurrer	2 Noon nt Sessions	Salon A Creating art from "trash"	Larry Lad	Workshop Organizers: Larry Lad, Deb Skinner & Jonathan Allinson	Recycling: An experiential workshop
		Salon B Games that teach sustainability	Matthew Murphy	Organizers: Matthew Murphy & Monika Winn	Teaching Sustainability Through Simulations/Gaming
		Salon C Fostering corp. governance research	Lori Ryan	Workshop Organizers: Lori Ryan & Cynthia Clark	Corporate Governance Workshop IX, Part II
		Salon D	Rich	James Carlson, Adam Bailey & Ron Mitchell	Competition and morality
		Human rights&	Wokutch	Judith Schrempf-Stirling	Corporate complicity in human rights violations: Alien Tort Statutea successful tool?
		ethical competition		Nicole Bryan	Human trafficking and the role of business innovation

		Portland Room Managing employee	Tom Jones	Barrie Litzky & Tammy MacLean	That which doesn't kill us makes us stronger: An exploration of the impact of an institution's ethical implosion on member identity (virtual presentation)
		and stakeholder Identity		Anne Barraquier Thomas Schneider	Serial suicides in deregulated French corporations: Loss of identification and meaning?
		laonity		momas Schneider	Stakeholder identities & mutual value creation: A social identity perspective
12 Noon	Conference				
	Adjourns				

INTERNATIONAL ASSOCIATION FOR BUSINESS AND SOCIETY Information about the 2013 Conference Proceedings

Congratulations on having your submission accepted for the 24th annual conference of the International Association for Business and Society (IABS)! Authors of papers and discussion topics presented at the conference are eligible to publish papers in the Proceedings, and conveners of symposia and workshops are eligible to publish summaries of their sessions. The Proceedings is published in electronic format and listed on electronic databases.

Although the IABS Proceedings is not considered a journal, submissions are expected to be of professional quality. As a result, the Proceedings is an excellent place to publish a shorter version of what could become a longer, more detailed or even differently conceived article in a peer-reviewed journal. Since IABS has a blind-review process for conference submissions, you can identify the work as a "publication in a refereed conference Proceedings." Authors retain the copyright and full rights to publish a modified version of the work in a refereed journal or elsewhere. And if publishing in outlets that have an ISBN is important to you, you'll be glad to know that IABS obtains ISBNs for all Proceedings.

Publications must be no more than 12 U.S.-letter-sized pages, including all figures, tables, and references. The deadline for all submissions is September 1, 2013. See the IABS website (<u>www.iabs.net</u>) for a copy of the 2013 Proceedings Guidelines. If you have any questions about the Proceedings, please contact Jamie Hendry at <u>ihendry.bucknell@gmail.com</u>.